

# Telecommunications

## Our Involvement

We have served and developed relationships with leading companies in the industry, including:

- Spectrum
- Corning Incorporated
- Ciena Corporation
- TE Connectivity
- Verizon
- VIAVI Solutions

We participate in industry Associations and Trade Shows, including:

- Cellular Telecommunications & Internet Association
- National Cable and Communications Association
- International Consumer Electronics Show
- TEM WMM Annual Conference



Look for our articles in Capacity Magazine

## > Ropella Industry Expertise

There is no doubt that the technology that governs the way the world communicates has been rapidly changing. Telecommunications companies must be extremely flexible, to ebb and flow with the twists and turns of this evolving industry. Consumers in the United States alone look at their devices an average of 9 billion times every day. Advanced wearables and the Internet of Things continue to drive new innovation. With the Internet of Things, especially, security is of the up-most importance — carriers are the custodians of the networks that connect all of our devices, from phones to watches and even cars.

Ropella 360's mission is to build lasting relationships between high-potential a-player talent, backable executives, board members, SMEs and transformational leaders. Our primary goal; providing ROI value towards growing the great companies we invest our time, talent and treasure into.

Building teams worldwide, in all functional areas and at all levels, with the best possible talent is one of the highest priorities for transformational leaders – because we all know – **the team with the best talent wins**. Especially so, in fast growing organizations.

## > Our Solutions

With over 35 years as a global search leader, delivering the most advanced search execution capabilities, Ropella 360 has proven many times over, to be extremely well-versed at solving the most challenging “needle in a haystack” searches. While at the same time managing talent selection and development as a primary asset for ROI.



**SMART**<sup>SM</sup>  
Search System  
Recruit smarter. Not harder.

As a bestselling author of The Right Hire and a highly experienced practitioner, Patrick Ropella developed the SMART Search System<sup>SM</sup>, regarded as one of the most well respected, Talent Centric Executive Search Solutions available.